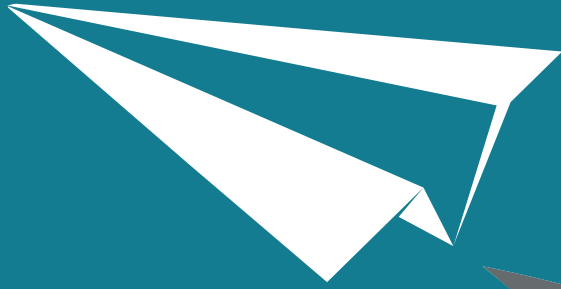


Annual Report 2019



ETH GET HIRED

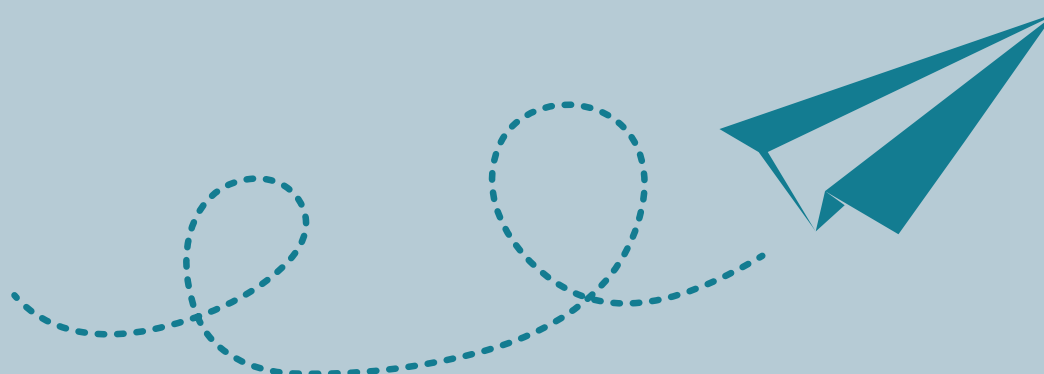


polyEfair

PolyHACK



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Message from the President

2019 is a very special year for Telejob as we celebrated our 30th year serving the ETH community as a non-profit organization of ETH Zurich. Turning 30 is a major milestone for Telejob. Over the last three decades, we have carried out diversified tasks and projects to adhere to our core mission “we help finding dream jobs”. Today Telejob is the proud organizer of three extraordinary products of ETH Zurich:

- ETH get hired, the largest online job platform in the ETH-domain, co-run with our long-established partner, ETH Career Center;
- poly-E-fair, the first virtual career fair of ETH Zurich, which is made happen by a breakthrough collaboration among Telejob, Forum&Contact and ETH Alumni Association, serving the entire ETH community;
- PolyHACK, the yearly hackathon for ETH students, post-docs and scientists, organized with thorough support of Student Project House.

Together with our motivated and specialized team of volunteers, Telejob has been able to accomplish multiple old and new missions which continue to strengthen our position in the world of Swiss digital recruitment services.

Record-breaking year for ETH get hired

The major upgrade of ETH get hired in late March 2019 led to its record-breaking year: a revenue of around CHF 240'000 was generated, which is about CHF 20'000 more than last year. Together with the effective operation and management of our other projects, Telejob gained a year-end profit of over CHF 28'000. The profit guarantees better outreach, more diversified services and stronger collaborations with other ETH-domain organizations to bring more benefits to the entire ETH community in the coming year.

Restructuring and reinforcement

After 30 years of hard work, Telejob is now more than an organization helping ETH members to find dream jobs. With PolyHACK and poly-E-fair founded in the past three years, Telejob has successfully initiated more events and opportunities to connect ETH members and industry professionals on different levels. To further advance the workflow and results, Telejob decided on an organizational restructuring in April 2019. Instead of teams which focused on ETH members and business clients separately, each of our main products, namely ETH get hired, PolyHACK and poly-E-fair, is now administered by its own project team. With the new organizational structure, the three project teams work closely with Telejob's Executive Board, Development Team and an administrative member in running Telejob

Telejob highlights 2019

- 30 years in action
- Over CHF 240k revenue
- Over CHF 28k annual profit
- 1060 industrial job ads on ETH get hired
- Launch of poly-E-fair: first virtual career fair of ETH Zurich
- 28 Telejobbers

Challenges ahead

Our new products, especially poly-E-fair, are still in their infancy. They require proper review and management to build up and maintain their recognition and reputation as ETH signature events. To achieve these goals, Telejob relies heavily on the commitment of our volunteers – the Telejobbers. Being one of our biggest challenges, recruiting new motivated Telejobbers will remain one of our top priorities. We look forward to offering exciting learning opportunities to our new Telejobbers to work with and take over responsibilities from those who leave ETH and Telejob to embark on a new chapter of their career.

Celebrating growth, friendship and gratitude

It is my honor and privilege to have worked for Telejob as President in the past year. I am grateful for the opportunity to work with an outstanding and dedicated team of Telejobbers, and the great experience of running business projects and delivering distinguished results to the ETH community as an enthusiastic team. With the continuing joint effort of old and new Telejobbers, I am excited to celebrate more wonderful and meaningful Telejob achievements in future.

A handwritten signature in white ink on a teal background. The signature is written in a cursive, flowing style and reads "Konrad Jakubowski".

Konrad Jakubowski

President of Telejob

The Telejob team 2019

Konrad Jakubowski	President since March 2019
Francesca Martini	Vice President since September 2019
Xiaopu Wang	Treasurer since March 2019
Ursula Bürgin	Chief Operating Officer
Marie Andrä	Team Development Manager
Rebecca Westphal	Manager of PolyHACK 2019 & Customer Relations
Christina Reißel	poly-E-fair Technical Specialist & Student Relations Coordinator
Sandro Luh	poly-E-fair Coordinator
Kit Wan Chui	Editor-in-Chief, Social Media Manager & Project Coordinator
Namrata Gurung	Seminar Coordinator
Chieh-Szu Huang	Seminar Coordinator
Patrick Schwendimann	IT Support

Other Supporting Members in 2019

Hasan Basal - Ezgi Bülbül - Andreas Gimpel - Timo Niepel
Mohammad Nouraddini - Andrea Testa - Jann Hinnerk Ungerer - Konstantin Zouboulis

Members retired in 2019

Dehua Zhu	President til Feb 2019
Christos Lataniotis	Co-President til Feb 2019
Marion Hoffman	Deputy President til August 2019
Roger Stark	Treasurer til Feb 2019
Heiko Kromer	Co-Vice President Technology 2019
Chi Zhang	Co-Vice President Technology 2019
Lin Boynton	Coordinator of PolyHACK 2018
Omid Maghazei	Coordinator of PolyHACK 2018
Benoit Soubelet	Coordinator of PolyHACK 2018

Organizational restructuring 2019

Three decades since our establishment, Telejob stands firm by our mission:

"We help finding dream jobs. Through our passion for technical excellence, we provide the exceptional digital recruiting service at ETH."

The rules of procedure introduced in December 2018 specify our goals further. According to Article 3 of Telejob's present rules of procedures:

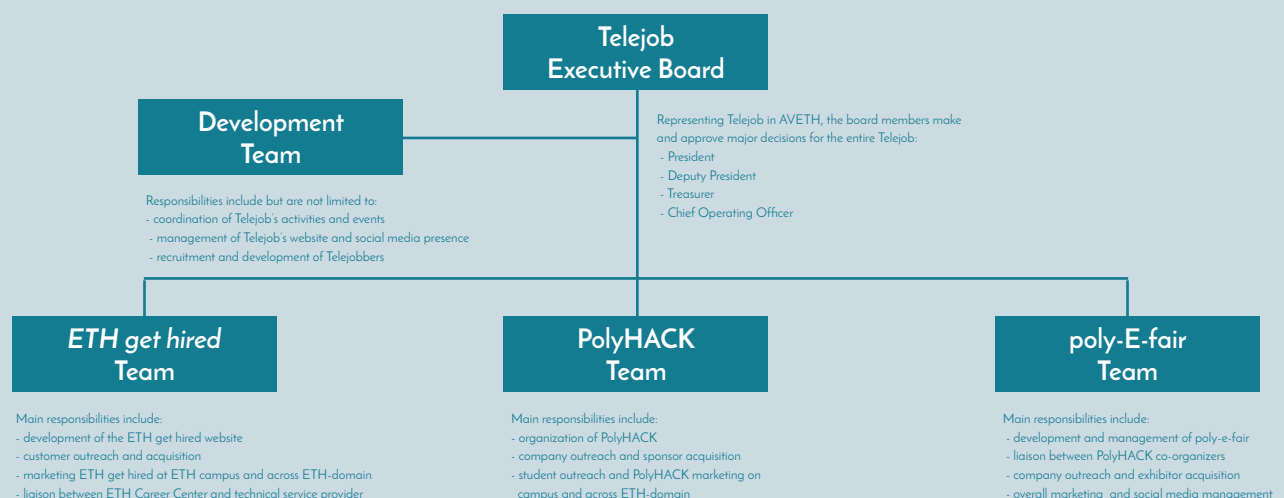
1. *The Organization serves the purpose of supporting ETH's academic community members in their search for employment. This includes all current and former students and scientific staff from the ETH domain.*
2. *The Organization fosters the culture of entrepreneurship and voluntary business activity within ETH's academic community.*
3. *The Organization seeks to attract and develop members interested in voluntary business activities by providing a corporate platform focusing on utilizing novel technologies and member education.*

With the rules of procedure, we continue our best to achieve our mission. At the beginning of 2019, Telejob has been proudly developed into a non-profit student organization of not only one but three main products: ETH get hired, our core business in collaboration with the ETH Career Center; PolyHACK, one of the first hackathons at ETH Zurich; and poly-E-fair, the first virtual career fair of ETH Zurich.

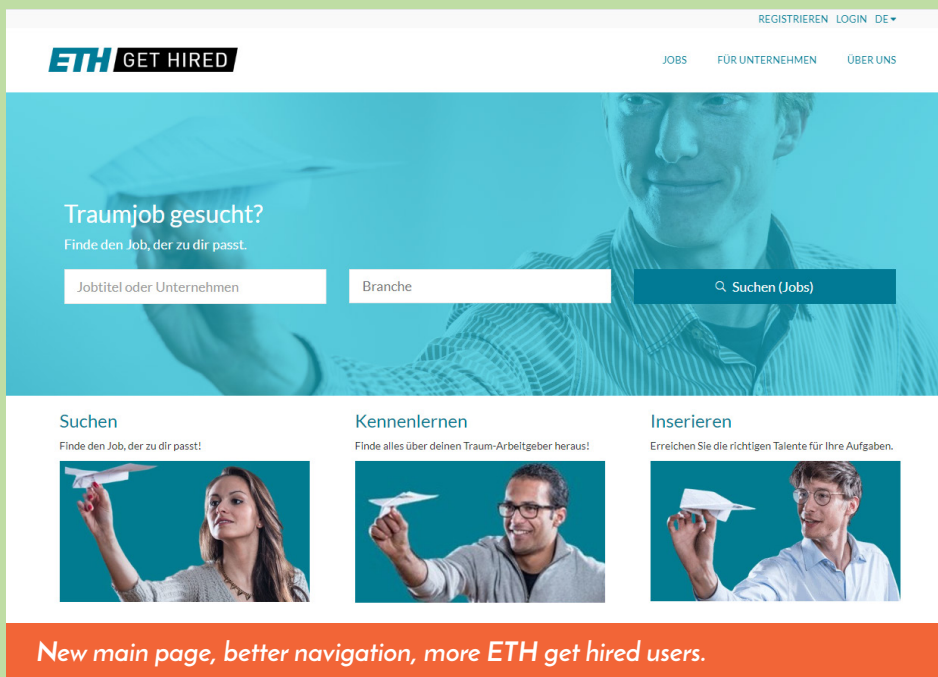
These three products benefit ETH members largely and have enhanced Telejob's visibility remarkably in the ETH community and the industry. In order to strengthen these products and related activities, Telejob underwent an organizational transformation in 2019.

Following the example set by the biggest players in the world of tech companies, we decided to re-organize Telejob's organizational structure from the old system of vice presidents to a simple product-based system.

With the new organizational structure, Telejob is run by an Executive Board supported by three project teams focusing on an individual Telejob product respectively. In addition, there is a development team which supports Telejob's overall marketing, social media management, IT and other technical issues as well as recruiting new members and offering opportunities for Telejobbers to expand their skills, find support and inspiration.



ETH get hired: the big upgrade



Since 2000s, Telejob has been running ETH get hired: the online job platform of ETH Zurich with the ETH Career Center. It has been our core business ever since. In April 2019 the third version of ETH get hired (ETHGH3.0) is in service after a major upgrade to enhance its competitiveness and attractiveness to customers.

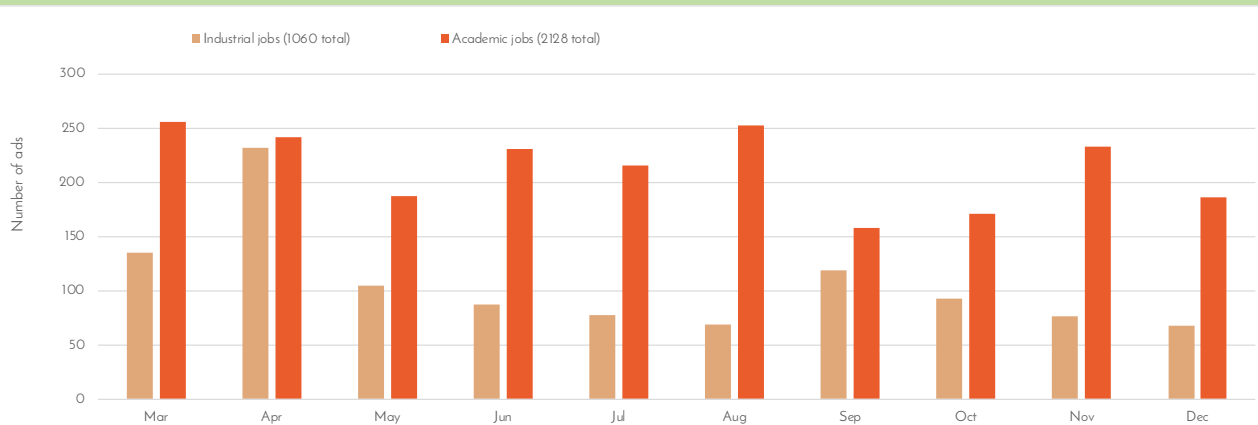
With a thorough graphic reconstruction, ETHGH3.0 introduced plenty of new functions to better connect recruiters and job-seekers. These include:

- premium services for companies, like VIP positioning and highlighting of job ads;
- extended user account functionality, e.g. browsing through various company profiles, which can be accessed with ETH-login;
- improved search engine, providing live updates of search criteria for smoother and faster job search;
- more intuitive website navigation.

In addition to the launch of ETHGH3.0, ETH get hired has updated its price list for job posting to better accommodate the needs of the current market. Interested parties can choose between paying for a single job posting or a package with a discounted price to advertise more jobs on ETH get hired. This new offer of job posting, together with the platform's new design and functions, significantly improves the main revenue of ETH get hired, resulting in a record income of CHF 240'000.

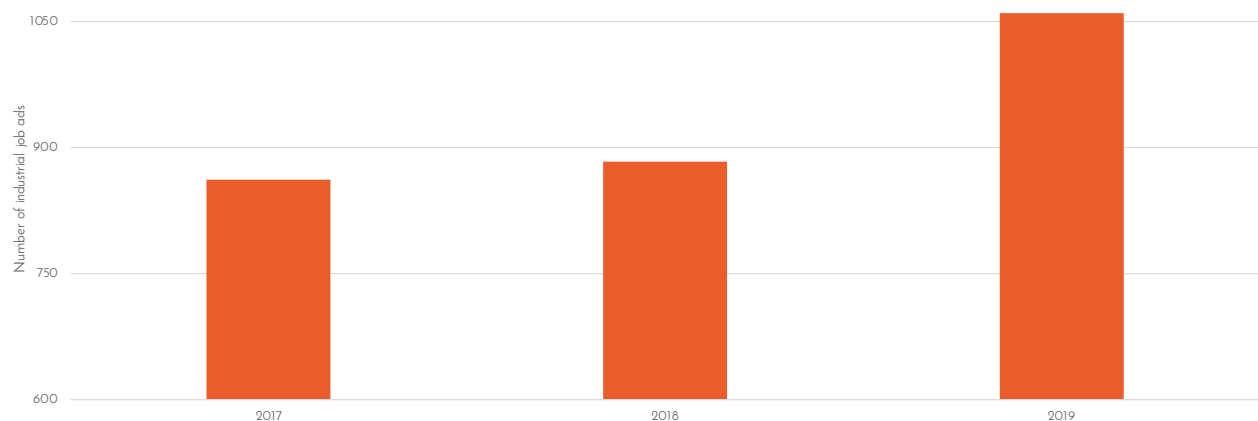
Fostering entrepreneurial activities, ETH get hired offers a special reduced price of job posting for start-ups, NGOs and NPOs. Academic jobs from Swiss universities, research institutes and university hospitals (including internships and thesis work) can continue to be posted for free on our platform which has an excellent outreach to ETH members and international talents across the country and beyond.

In 2019, over 3000 jobs were posted on ETH get hired, out of which 33% were industrial jobs. The figure below presents a detailed overview of ETH get hired performance in the past year from March 2019, when ETHGH3.0 was officially launched.



Monthly overview of number of industrial and academic jobs posted on ETH get hired.

The upgrade of ETH get hired brought many new industrial customers in their quest for ETH talents. Every month, dozens of new companies registered on ETH get hired and post their job offers, resulting in a 16% increase in the number of advertised industrial positions in 2019, as compared to previous years.



Yearly overview of total number of industrial positions posted on ETH get hired.

In 2019, each job posting on ETH get hired received almost 300 views on average. It proves that ETH get hired remains an excellent platform for industrial customers to boost their presence and visibility in Switzerland, especially within the ETH community.

The launch of ETHGH3.0 has enhanced the overall performance of ETH get hired: allowing a smooth year-round operation, improved customer experience, and thus fulfilling our goal of pursuing nothing less than technical excellence.

The collaboration with TalentWerk, the provider of technical services for ETH get hired, will continue in 2020, allowing development of new modules and features to profit ETH get hired valued users. ETH Career Center remains our strategic partner, helping us shaping the future of ETH get hired to meet the market's needs.

Finding a dream job that meets your needs has never been easier. Experience it yourself now at www.eth-gethired.ch.

PolyHACK 2019: hack the future of aerospace technology



Since 2017, Telejob coordinates the annual ETH-wide hackathon: PolyHACK, offering talented and ambitious ETH students the chance to develop their skills and ideas on real-life programming challenges. On the last weekend of October 2019, PolyHACK was held once again for the third time with over 50 ETH students gathered together for the 2019 PolyHACK mission – hacking the future of aerospace technology.

Professional development and networking

PolyHACK is known for its great opportunity to network with other ETH members as well as professionals from different industries. PolyHACK 2019 is no exception. Students of various educational and cultural backgrounds gathered to build teams of 3 to 4 to learn and work on one of the three aerospace-related challenges. Each challenge was created by one of our PolyHACK sponsors from the industry who provided mentors to guide students through the whole challenge with their professional knowledge and experience on aerospace technology.

To provide participants more background knowledge on aerospace technology, three keynote seminars were given during PolyHACK 2019. The first seminar focused on the challenges and roles of unmanned air system traffic management in urban air mobility presented by Manuela Sauer from Aurora Swiss Aerospace who works in simulation and modeling of network operations. The second seminar shared the latest NASA aerospace projects, presented by Marc Carbone: Systems and Control Engineer at NASA Glenn Research Center. The third seminar was a workshop on how to pitch presented by Malek Sarraj: ETH alumnus and consultant at McKinsey & Company.

The keynote seminars finished with a networking apéro, where participants and company representatives had the chance to exchange contacts and discuss potential future plans. Quiet areas and sponsor stands were also available so that participants could easily reach out and discuss further with the keynote speakers and the representatives of all PolyHACK 2019 sponsors and partners.

The three aerospace challenges

There were 11 teams in total competing at PolyHACK 2019. Within 24 hours, they needed to come up with a solution and present their ideas with a 5-minute pitch talk for one of the three PolyHACK 2019 challenges:

The “Flying taxi” challenge

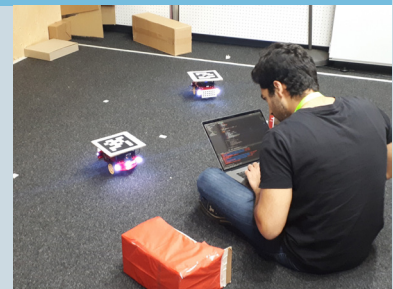


This challenge on urban air mobility is sponsored by Aurora Swiss Aerospace. It had the goal of enabling a new form of autonomous air mobility. The task was a network operations optimization for high-paced, dense network operations. The participants had to optimize flight schedules for flying taxis in a network of vertiports. They were given network characteristics, vehicle characteristics, and transportation demand profiles and had to come up with an efficient scheduling idea that meets the passenger needs and the

operator's revenue expectations.

The “Autonomous driving” challenge

In this challenge sponsored by ELCA Informatik AG, each team received a “duckiebot”, which is a small autonomous vehicle, equipped with a camera and a lidar sensor. The goal of the challenge was to let the duckiebot drive autonomously in a Mars-like environment without hitting the obstacles to find and rescue little duckie. This challenge required the participants to read and use the sensor data and apply image recognition techniques in order to achieve the goal.



The “Save the bees” challenge



Geospatial datasets, namely sets of satellite, aerial and drone data, provide a unique perspective on what is happening on our earth through images taken from above. They represent a huge potential for systematically monitoring our ecosystems. ESA BIC Switzerland sponsored this challenge which aimed at using these data sets to fight the extinction of bees, because the bee population is decreasing at an alarming rate due to issues like the ongoing loss of biodiversity, the excessive use of pesticides in the agriculture industry and the spread of

parasites. The task for the participants was to use geospatial data to develop a user-friendly application that allows analyzing the threats to the bee population in a given specific area of the Swiss landscape. Relevant aspects associated to the well-being of bees shall be considered, for example, destruction of the natural habitat due to natural disasters, urban growth, climate change, soil permeability, soil erosion, habitat fragmentation, and hydrogeomorphology.

Work, play and win

PolyHACK is more than programming challenges. Like in 2018, PolyHACK 2019 was held at ETH's Student Project House, where participants could easily find space to rest or take a break playing table soccer with their old and new friends. A variety of food and drinks were available throughout the whole event.



We even had a professional DJ to bring up the atmosphere with some playful and motivating tunes on the second day of PolyHACK 2019.



With the generous support of our sponsors, we again gave away fabulous prizes to the PolyHACK 2019 winners. These include CHF 3000 cash prize for each winning team and Google swag bags for each member of the winning teams.



Recognition, support and partnership

Since the preparation of PolyHACK 2019, Telejob has gained recognition and valuable feedback within ETH as well as professional industry. With these heartfelt support, PolyHACK 2019 finished with positive feedback from our participants, sponsors and jury members.



Telejobbers with the ETH Rector Sarah Springman (front row, third from right).

In particular, we would like to extend our sincere gratitude to the ETH Rector's Staff, Aurora Swiss Aerospace, ELCA and ESA BIC for their generous sponsorship which covered the entire cost of PolyHACK 2019. We would also like to thank other supporting partners including AVETH, VSETH, McKinsey & Company, NASA, Google, up42, Dr. Brauwolf, Vivi Kola, Phil's Eistee, Emmi, and Swiss Tropical for their contribution to PolyHACK 2019. In addition, Telejob had another year of pleasure to have hosted PolyHACK at Student Project House. Last but not least, we are grateful to have had ETH Rector Sarah Springman as our guest of honor and delivered the closing speech and presented the prizes to the winning teams at PolyHACK 2019.

PolyHACK 2020

The preparation of PolyHACK 2020 was started right after the kick-off meeting in December 2019. The theme of PolyHACK 2020 is tentatively called "Smart City", where participants will be tackling challenges on Internet of Things (IoT) and logistics in urban areas. Telejob looks forward to bringing another exciting PolyHACK to ETH with the generous support of sponsors and partners from the industries.

poly-E-fair: the virtual career fair of ETH Zurich

As we entered the new decade, **digitalization** continues its influence on all areas of life, including the recruitment market. This opens new possibilities for students to find their **dream jobs** and for companies to search for the **best talents**. The online platform of poly-E-fair will offer the opportunity for both sides to pre-screen and contact each other in more efficient ways in comparison to a traditional career fair. With a broad set of virtual tools, we will elevate the experience of a physical career fair into a virtual one which will excel in the modern digital world.



The Virtual Career Fair of ETH Zurich

Participants (students, graduates, and other members of ETH and associated research institutes) and companies can profit from many **benefits** when they participate at poly-E-fair, such as being able to join the fair without travelling across the globe. They can participate at poly-E-fair comfortably from their couch at home, at work or even on the other side of the world. Moreover, participants don't get disappointed like at a traditional career fair where they often hear that they should just get information on the company's website or that they can't hand in their prepared CVs and application documents in person. **Companies** can reduce their time loss for travelling and their organizational efforts for building up a physical booth. Overall, they can participate more sustainably, with the time and resources saved from travelling and free giveaways used on better purposes such as staff development.

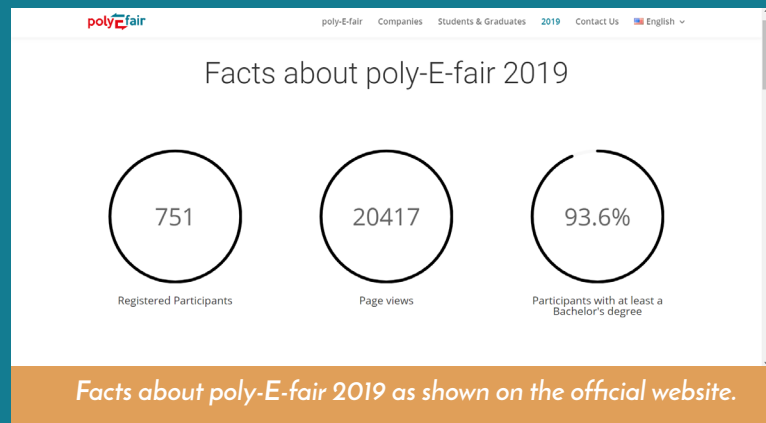
poly-E-fair 2019

In April 2019, Telejob launched together with Forum&Contact (organizer of Poly-messe) of VSETH and the ETH Alumni Association the first poly-E-fair. 15 exhibitors including Swiss and international companies presented themselves in virtual booths. Company representatives could contact visitors of poly-E-fair in audio, video and messenger chats. In addition to interacting with the exhibitors, participants had the chance to learn more about job market and career building in keynote seminars offered by six renowned speakers from ETH Zurich and the industry. Last but not least, the ETH Alumni Association offered an additional chatroom in which ETH members could connect to more senior ETH alumni in order to learn and profit from their experience.



The virtual entrance of poly-E-fair.

With 751 registered participants, the event was a major success. Over 90 % of participants are holding at least a Bachelor's degree. Together with the variety of participants' profiles, it shows the popularity of poly-E-fair among advanced students and graduates with different backgrounds.



poly-E-fair 2020

The flyer features the poly-E-fair logo at the top left. The main text reads 'The Virtual Career Fair of ETH Zurich' followed by '5 MAY 2020'. The background image shows the ETH Zurich main building with red lines radiating from the top, symbolizing a virtual network. On the right side, there is a section titled 'Your benefits of participating at poly-E-fair' with three bullet points: 'VIRTUAL CAREER FAIR', 'SKILLED CANDIDATES', and 'LOW COST, SUSTAINABLE & TIME SAVING'. At the bottom, it lists 'DEADLINES, COSTS AND REGISTRATION' details and logos for vseth, ETH Zurich Alumni, telejob, and Forum&Contact.

poly-E-fair's promotional flyer targeting companies.

To build up on the success from poly-E-fair 2019, we are strengthening the fruitful collaboration with our partners at the ETH Alumni Association and Forum&Contact. While Telejob is leading this exciting project, we use our joint forces to extend the technical capabilities of the virtual career fair to guarantee a great user experience. In addition, we are improving and professionalizing

the communication- and marketing-strategies towards companies, students, graduates, all other ETH members, and involved stakeholders.

The unique collaboration of the three parties guarantees the extensiveness of poly-E-fair in the ETH community: on the one hand, Forum&Contact and Telejob are student associations targeting ETH's Bachelor-, Master- and PhD-students. On the other hand, the ETH Alumni Association has an excellent outreach to graduates of ETH Zurich.

The flyer features the poly-E-fair logo at the top right. The main text reads 'The Virtual Career Fair of ETH Zurich' followed by '5 MAY 2020'. The background image shows the interior of a large, ornate hall with blue and red lighting and virtual avatars. At the bottom, it lists logos for vseth, ETH Zurich Alumni, telejob, and Forum&Contact.

poly-E-fair's promotional flyer targeting ETH members.

All three associations have a great outreach to a broad range of companies in Switzerland and abroad. Currently, we are utilizing such connections to present poly-E-fair to companies and invite them to join this unique virtual career fair of ETH Zurich as exhibitors. While the first company-registrations are already coming in, we are optimistic to connect this year again a great diversity of companies and talents of all disciplines at ETH Zurich.

For more information and updates, please check our website: polyefair.ch and follow us on our social media channels:

- LinkedIn: <https://www.linkedin.com/company/polyefair/>
- Twitter: <https://twitter.com/polyefair/>
- Facebook: <https://www.facebook.com/polyefair/>

Don't forget to mark **05 May 2020** on your calendar for an exciting career event in 2020:

poly-E-fair 2020 - the Virtual Career Fair of ETH Zurich!

Telejob's outreach activities & marketing

Seminars

In 2019, Telejob continued to organize seminars for ETH students with its seminar partner of the previous years: Stiftung Benefit. In total, we have organized 12 English seminars and 4 German seminars, offering latest tips and information on personal financial management and student health insurance options.

In average, we have 11 participants for each seminar, with seminars in January, March and October being particularly popular. Like previous years, we continue to receive positive feedback from our participants for our seminars. This year, nearly 80% of participants have rated our seminar as "very good".

Based on the seminar attendance and students' feedback in 2019, we will optimize the seminar schedule in 2020 to continue our delivery of interesting and practical seminars effectively.

"We are all interested in the future, for that is where you and I are going to spend the rest of our lives."
(Woody Allen, Comedian)

Prepare yourself, as over 12,000 participants have already done, on your financial future. Attend one of our popular seminars.




You will find the complete programme of seminars and the dates on our homepage: www.stiftung-benefit.ch

Benefit **telejob**

The online announcement of the financial planning and health insurance seminars co-organized by Telejob and Stiftung Benefit.

Next Seminar Dates at ETH Zurich


(In English)
at ETH Center:
NEWLY ADDED: Oct 29 (Tue)
Nov 7 (Thu), Nov 11 (Mon)


(In German)
at ETH Center:
NEWLY ADDED: Oct 31 (Thu)
Nov 19 (Tue)

Personal Swiss 2019



Telejob presents **ETH get hired** to the participants at Personal Swiss 2019.

At the beginning of April 2019, Telejob once again participated in Personal Swiss, the largest human resources fair in Switzerland. There were 280 exhibitors, attracting over 4000 attendees to Personal Swiss 2019. Telejob took the opportunity to present ETH get hired with a booth directly next to the stage, which gained both Telejob and ETH get hired a great visibility at the renowned human resources fair in Switzerland.

During the fair, we gave a plenary talk in German with the title "Dienstleistungen der Studentenvereine - Rekrutieren am ETH Campus" (English: "Services of Student Associations - Recruiting on ETH Campus"). The talk introduced the different projects of Telejob and presented attractive options for companies and human resource teams to reach out to ETH members, for example, through ETH get hired.

Like every year, Telejob benchmarked its performance on hosting the ETH online job platform with the sales teams of other major Swiss job platforms at Personal Swiss. We also made and exchanged contacts with ETH get hired potential customers. We will continue our participation at Personal Swiss next year to stay up-to-date with the latest recruiting trend in Switzerland.



Empa PhD Symposium



Empa PhD Symposium is an opportunity for Empa-PhD students to present their research with their peers and gain valuable feedback in return. The latest symposium, under the topic of Science Cocktail: Mixing Disciplines to Drive Innovation, took place on November 28th at Empa in St Gallen. In an effort to extend our reach to the whole ETH domain, Telejob joined the symposium as a supporting partner. We presented

ETH get hired and other Telejob activities to the audience of more than 120 PhD students, post-docs, scientists and industry representatives, encouraging them to utilize our online job portal and other related services as job-seekers or job-givers.



Career Day & Anniversary Gathering



On 25 May 2019, a Career Day & Anniversary Gathering event was held to celebrate Telejob's 30th anniversary as a non-profit organization of ETH Zurich. Over 60 ETH students, alumni and friends of Telejob joined us at the event to celebrate our achievements with inspiring and informational talks delivered by academic and industry professionals.



Dr. Monica Clausen shares with the audience strategic thoughts on job applications.



Mr. Jorit Schmelzle, an ETH alumnus, talks about his experience on establishing a start-up company.

Our guest speaker Mr. Ralph Mogenicato from the Swiss ICT Investor Club shares with the audience the latest trend of start-up business.



Ms. Alfiya Shamisheva and Ms. Tetiana Gagarina from A-Link offers expert insights on how to secure a work permit in Switzerland as expats.

Mr. Peter Kozlik shares with the audience how his previous experience at Telejob influences his career development.



In between talks, apéros were offered where participants could enjoy good food and drinks while networking.





It is our pleasure to have celebrated Telejob's hard work and accomplishments for the past 30 years with so many ETH members. We look forward to more success and celebrations as Telejob continues to thrive on connecting ETH members with industries and professionals through various exciting projects.

Other Marketing Strategies

Besides joining career and industry events, Telejob gets in touch with ETH members and our business partners through various marketing effort.

Each year we send a new year gift to our ETH get hired clients as a token of gratitude for their support to the online job platform of ETH Zurich. To welcome and celebrate 2020 with our clients, we sent each of our clients our true appreciation with a box of pralines from Läderach and an in-house designed greeting card.



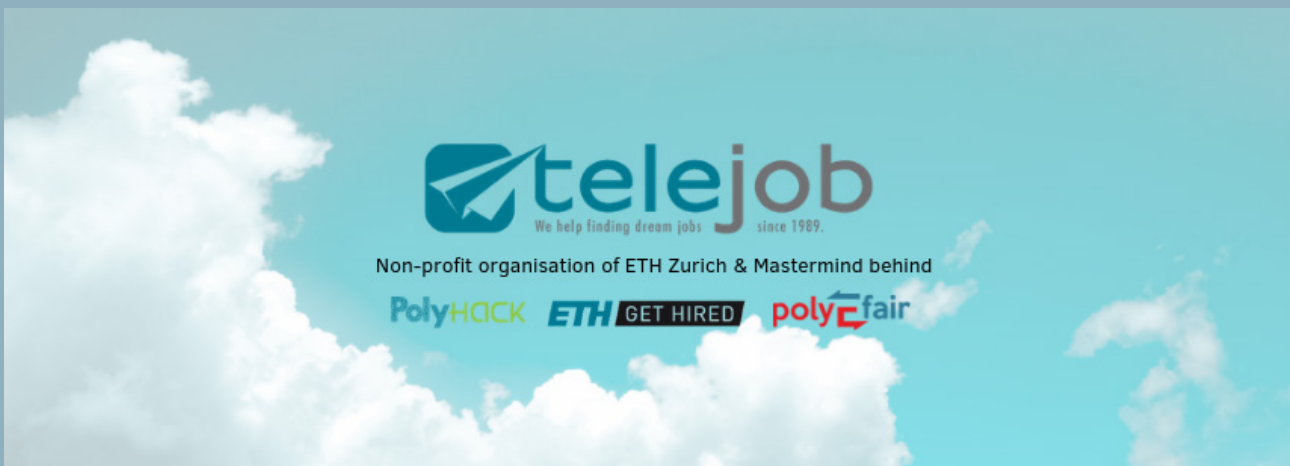


Social media post of Telejob's two-week marketing campaign for ETH get hired.

In November 2019, Telejob ran another two-week marketing campaign for ETH get hired at ETH campuses. For the third-year, we have napkins printed with a special ETH get hired message available for free in the SV restaurants at ETH Zentrum campus and Hönggerberg campus. It continues to be a simple but efficient marketing campaign to present ETH get hired to all ETH members, especially the freshmen.

Telejob has a growing presence on social media as well. In 2019, we continued to provide our event and project updates, career information, relevant articles, photos and videos on our missions and activities. In late 2019, we have set up additional social media channels solely for our latest project: poly-E-fair, where we provide recruiters, company representatives and ETH members the latest updates on the virtual career of ETH Zurich.

Follow Telejob on Facebook, Twitter and LinkedIn to connect with other ETH members and industry professionals.



Telejob's Facebook cover.

On-going and future campaigns

In addition to the marketing events and activities mentioned above, Telejob has promoted via popular channels like mailbox broadcasting and VSETH-Erstibag. In 2019, we also explored another marketing channel: the ETH campus channel. The ETH campus channel is an official advertising service provided by ETH. It gives a wide range of digital and analogue advertising options across ETH such as Polyterrasse, Hönggerberg campus, the campus cafeterias and ETH Link: the shuttle bus of ETH. We strike to make good relationship with the ETH campus channel office and keep a long-term collaboration on promoting Telejob across ETH.

Non-ETH researchers, namely those who are not working at ETH campuses, are one of the major user groups of ETH get hired. In the coming year, Telejob will propose collaboration plans to the career center and human resources department of Paul Scherrer Institute (PSI) and the Swiss Federal Laboratories for Materials Science and Technology (Empa). The proposed collaborations aim to strengthen the promotion of ETH get hired and Telejob in general outside ETH campuses.

Telejob's team development

Determined to do the best for the ETH community, Telejob members, a.k.a. Telejobbers, work closely together for ETH get hired and other ETH-wide projects and events. The executive meeting is held monthly at Telejob's headquarters in Zurich where Telejobbers discuss Telejob's daily business, present the latest progress and achievements of new and ongoing projects. G-suite is also used to allow Telejobbers connect and collaborate with each other virtually.

"We are not a team because we work together. We are a team because we respect, trust and care for each other."

Building on the culture of celebrating success and recognizing excellence, Telejob offers workshops and social events throughout the year to support the professional and social development of fellow Telejobbers. Here are two highlights:

Annual retreat 2019



For the 2019 annual retreat, Telejobbers were invited to the wonderful town of Spiez where we spent an awesome weekend together in an amazing holiday home with a spectacular view of Lake Thun.

Each year's retreat is a combination of work and fun. There was no exception for the 2019 annual retreat. The first day of retreat was spent on discussing the organizational structure and business strategies to advance the operation and recognition of Telejob.





The rest of the retreat was then filled with fun and relaxing social activities: sunbathing, swimming in the lake, exotic homemade dinner prepared by our Telejobbers from Asia, delightful breakfast buffet at a hotel, and last but not least, a guided tour at Spiez Castle. It was an amazing weekend to get to know each other better and bring home wonderful memories and ideas to continue our work as a fabulous team at Telejob.



There's no better time to gather before Christmas to celebrate our hard work in the past year for Telejob. On Dec 10th, all current Telejobbers were joined by several Telejob alumni and friends to have an enjoyable Christmas dinner at a restaurant in Zurich. Everyone took pleasure in the wonderful food and atmosphere to catch up with each other. It was another pleasant Telejob gathering where relationships were strengthened and inspirations were exchanged.



IT IS NOT THE GIFT,
BUT THE THOUGHT
THAT COUNTS.

HENRY VAN DYKE



Financial performance 2019

In 2019, Telejob achieved a net profit of CHF 28'330.11, resulting from Telejob's revenue via ETH get hired (CHF 238'847.85) and revenue via Poly-e-fair (CHF 1'996.55) deducting Telejob's total expense of CHF 212'514.29.

Compared to 2018, the revenue of ETH get hired increased about CHF 15'000 due to the increase in job advertisements after the major upgrade of ETH get hired in April 2019. On the other hand, expense on ETH get hired had a significant increase in 2019 as a result of the cost paid for the increased maintenance and taxes of ETH get hired.

On the other hand, Telejob had a lower expense in 2019 compared to that in 2018. Telejob's recent products: PolyHACK and poly-E-fair show their potential as new sources of income for Telejob. All other Telejob activities resulted in a similar financial result in 2019 compared to that in 2018.

The accounting records and the financial statements have been audited by CONSURA Treuhand as accurate.



An die Generalversammlung
des Vereins AVETH
Zürich

Zürich, 27. Januar 2020

Bericht der Revisionsstelle zur Jahresrechnung 2019 von ETH get hired

Als Revisionsstelle haben wir die Buchführung und die Jahresrechnung (Bilanz und Erfolgsrechnung) für das am 31. Dezember 2019 abgeschlossene Geschäftsjahr geprüft.

Für die Jahresrechnung ist der Vereinsvorstand verantwortlich, während unsere Aufgabe darin besteht, diese zu prüfen. Wir bestätigen, dass wir die gesetzlichen Anforderungen hinsichtlich Zulassung und Unabhängigkeit erfüllen.

Unsere Prüfung erfolgte nach den Grundsätzen des schweizerischen Berufsstandes, wonach eine Prüfung so zu planen und durchzuführen ist, dass wesentliche Fehlaussagen in der Jahresrechnung erkannt werden. Wir prüften die Posten und Angaben der Jahresrechnung mittels Analysen und Erhebungen auf der Basis von Stichproben. Wir sind der Auffassung, dass unsere Prüfung eine ausreichende Grundlage für unser Urteil bildet.

Bei unserer Revision sind wir nicht auf Sachverhalte gestossen, aus denen wir schliessen müssten, dass die Jahresrechnung nicht Gesetz und Statuten entsprechen.

Wir empfehlen, die vorliegende Jahresrechnung mit einem Gewinn von CHF 28'330.11 und einem Geschäftskapital von CHF 385'495.67 zu genehmigen.

CONSURA Treuhand AG

Ilse Blattmann
Zugelassene Revisorin

Beilagen:
Jahresrechnung 2019, bestehend aus
- Bilanz und Erfolgsrechnung mit Vorjahresvergleich

Acknowledgment

First of all, Telejob would like to thank all our ETH get hired clients, business partners, ETH members and other job seekers for using and supporting our services with valuable feedback, challenging us to do more and better. We look forward to assisting you on more occasions, be it finding dream jobs, looking for suitable job candidates or exchanging knowledge and networking for better solutions.

All Telejob's achievements would not be possible without a team of committed Telejobbers! We would like to express a special gratitude to all the people involved in the development of our projects. For your knowledge, devotion and attitude, we'd like to shout out a big and loud

THANK YOU!

To our umbrella association, AVETH, we are grateful for your never-ending support and advice.

We also would like to thank our partners

- ETH Career Center, for another year of collaboration on ETH get hired and help whenever we need it!
- Aurora Swiss Aerospace, European Space Agency and other invaluable partners for supporting PolyHACK 2019. For the second year in a row, we'd like to express our special thanks to ETH Zurich, Student Project House and ELCA for their collaboration with our PolyHACK project team!
- ETH Alumni Association, VSETH, Forum&Contact, ETH Multimedia Service for collaboration in the past and the upcoming poly-E-fair!

Last but not least, Telejob would like to give special thanks to two professional and long-serving members:

- Kit Wan Chui, our editor-in-chief and social media specialist, for her outstanding communication support and extraordinary effort in boosting Telejob's online presence and marketing across ETH.
- Ursula Bürgin, for her thorough knowledge of Telejob's operating procedures, vast experience and unrelenting willingness to share advice and support to all Telejobbers in need.

telejob

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